

B2B Service Offerings

Research, analysis, and Advisory-Delivery and Support Services for Stock Brokers, Advisory Companies, portfolio managers and other financial companies.

Please go through the below pointers:

- If you are a stock broker, trading and commodity advisory company or large size financial/investment consultant or portfolio manager then we have standardized as well as customized solutions for you.
- You probably have huge client base to serve with highly efficient trading and investment advice and strategies for their and your own benefit of sustaining and increasing brokerage, commission, fee and such other income out of them.
- We provide on phone, messenger, email, physical support for all type of advisory needs of such organizations having huge client base to serve.
- We follow and strictly adhere to a 100% confidentiality agreement with all b2b customers/brokers/advisory firms whom we serve and never in life disclose their identity.
- We many times also handle their marketing campaign and customer sms and emailer services from our back office capabilities on their request with additional charges.
- Take up such complete research, analysis and advisory services work completely outsourced to us and served either directly to the customer or to the stockbroker/advisory firm either in our own name (where the company has let us disclose our identity to present ourselves as the respective stockbroker's research outsourcee company) or put the name of the stock broker/advisory firm in place of our logo and not disclose our identity.

- We can handle/satisfy multiple stock broker/advisory firm's research, analysis and advisory needs of serving their clients **without being identical** by help of our vast research pool and in-house non-identical-b2b-servicing-methodology. Thus, the company hiring us will remain relaxed that our different b2b clients will not get identical research and advise. We also accept to follow formats of research report, newsletter as per the b2b client's preference.

Get in touch with our Operations Manager on 09376858284, 09377008708 or write on info@meghainvestments.com for details of charges and service offering given by us for such organizations/businesses.

Why stock brokers, sub brokers, advisory companies, remisers, portfolio managers like this pack more?

Stock-brokers/sub-brokers/remisers basically run broking offices. And their income is brokerage generated out of the transaction executed by clients.

Your business consists of two activities.

You have to (1) obtain clients (investors/traders) and (2) sustain them.

The obtaining part purely depends on your network and marketing efforts.

While the more important part is sustaining the clients.

This involves,

(1) Giving Quality of Delivery of Services, and

(2) *Monetary Benefit (profit) to clients by your (broker's) market expertise.*

Here the quality of Delivery of Services part will depend upon your efficient infrastructure and manpower set up.

While, all will agree that 2nd part is More important i.e. of benefiting/profit to clients (weather investors/traders or both) by your market expertise.

This is also universal truth that broker is the first and default advisor to client. Thus, by hiring us/outsourcing your research, analysis and advisory needs for service your clients; your will be able to focus on satisfying them, furthering your marketing and promotion, sales and expansion and completely rely on our expertise for best research, analysis and advisory support to your clients in your name only.

